



SALES AGENT (m/w/d) CONTRACT/HOSPITALITY SEGMENT - DACH

HOUE is expanding its presence in the contract and hospitality market, and we are seeking a motivated Sales Agent to join our team in Germany. Location: DACH. Reporting to: Head of Sales, based in Hamburg, Germany.

ABOUT THE ROLE

As a Sales Agent, you will play a key role in driving sales in the contract/hospitality sector. You will be responsible for building relationships with architects, interior designers, specifiers, and key players in the hospitality industry, working on high-quality projects involving indoor and outdoor furniture. You will work closely with our Head of Sales and collaborate with colleagues at our headquarters in Ry, Denmark.

YOUR QUALIFICATIONS

- Proven experience in sales within the contract/hospitality segment, specifically in furniture.
- Deep understanding of design, project-based sales, and cross-border business opportunities.

- Strong network of contacts among architects, specifiers, interior designers, and hospitality clients.
- A successful track record in delivering hospitality projects.
- Sales-driven, confident, and well-connected in the industry.
- Willingness to travel within Germany and occasionally internationally for trade shows or meetings.

WHY JOIN US?

At HOUE, you'll be part of a passionate team that values design, quality, and innovation. We offer the opportunity to work on exciting projects with renowned clients in the hospitality sector, with room for personal and professional growth.

HOW TO APPLY

If this opportunity excites you, please send your CV and a brief introduction to:

Head of Sales, Casper Christensen · E-mail: cch@houe.com · Mobile +49 160 3322315

HOUE